# Company

Pioneer Music House

Established 1881

SOUTHWESTERN DISTRIBUTORS AND JOBBERS

VICTOR TALKING MACHINES AND RECORDS. EDISON PHONO-GRAPHS AND RECORDS. A. G. SPALDING .& BROS. ATHLETIC GOODS.

WHOLESALE AND RETAIL PRICES IN EL PASO THE SAME AS IN NEW YORK

Retail Agents for Eastman Ko-daks and Films, Premo Cameras and Film Packs, Edison Business Phonographs

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OLD RELIABLE

E. L. Joseph, District Manager.

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BOTH PHONES 2444

Baggage from any point as 250 far as Austin Ave, or Mundy or Sunset Heights.....

We check baggage from residence to destination over all roads but the Santa Fe for 50 cents, or the city ticket agent will do it for you when you buy ticket.

PROMPT SERVICE-CAREFUL

# W. G. Walz MODERN CIVILIZAT

A New Aphorism From an Old Quotation-Frederic J. Haskin Tells of the Many Uses to Which Glass Is Put and How It Is Made-Twenty Bottles for Every Person Every Year.

would take the place of men in blowing

bottles. It was not many months before

machines were installed, and his work

started again. This was the forerunner

of the American machine that is so

nearly human that it can do its work better than men, and can make bottles for 40 cents a hundred which cost 70

The making of bottles was long be-

lieved to be the one branch of glass

making that hand laborers could de-

pend upon as being free from machine competition. The introduction of the

bottle making machinery exploded that

theory, and when the manufacturer re-

cites the advantages of the machine-made bottle over the hand-made, and

adds that the number of bottles broken

among hand-made ones was 30 per 1000,

chine-made, he clinches his argument

Saves Men's Health.

One of the boons of the new method

is the fact that pulmonary diseases,

which were very frequent among bot-

tie blowers, have been almost entirely

overcome by the new method. Passing

the blowing tube from lip to lip spread

contagion, and the high death rate

among glass blowers was attributed

more to this than any other one cause.

work that was hitherto required of hu-

man lungs, and the sick and death rates have both fallen off since the introduc-

tion of the machines. More than 25

The exploitation of bottle-making

machinery is an apt illustration of how

one new mechanical device may aid an-

other. A complete bottle-making ma-

chine weights about 16 tons. Of course

the drummer cannot put one of them in

a suit case and lug it around. So he has enlisted the aid of the moving pic-

ture machine, and has a string of films

showing the whole process from the assembling and setting up of the ma-

chine to the completion of the finished

bottles. With this film in his grip he is

able to go to any town in the country

where there is a moving picture ap-

of glass blowing by machinery.

paratus and demonstrate the wonders

Styles in Bottles.

bottles, new fashions being brought out

each year. Last year 57 new styles were placed on the market. To the bottle

manufacturer therefore only a few great

classes of bottles, and his nomenclature

the liquid prescriptions filled by the

pharmacists may be twice as many. Of

course there is no definite way to tell

since some bottles get back to the drug

store many times before finishing their

career. In Europe the bottle is always

charged for in addition to the cost of the prescription, and the result is that

the majority of bottles come back again

Bottle-making is now almost an exact cience. The directions for making a

certain kind of color of glass are writ-

ten out with the accuracy of a doctor's

prescription. The molten glass when eady to be turned into bottles is contained in great lakes 75 feet long, 16 feet wide, and five feet deep. The fur-

naces under these lakes are first heated by a small candle, the by a kerosene

lamp, then by easy gradations until it

reaches the white heat of molten metal.

gradually to pass through a declining

temperature until at last it comes out a

Careful studies have been made to de-

ermine what color of glass has the best

effect on the liquids which are put up

in bottles. As to beer, it has been found that a dark reddish brown bottle is the

best, while the one of champague color

is not a good protector of the best quali-

Green and blue are also poor protect-

ors. The round-bottom bottle is as old

as history, and was first the product

of ignorance—they did not know how

to make it otherwise. But modern experience teaches that for carbonated

drinks they are the best, since they will

always lie on their sides, thus keeping

the corks wet and preventing shrinkage

Non-Refillable Bottles. For years there has been a constant endeavor to perfect a non-refillable bottle, and the patent office has been deluged with applications for patents

for such bottles. It has been a tradition among people everywhere that a for-tune awaits the man who produces such

a bottle. That might have been true

some years ago, but it is no longer.

The law against misbranding prevents

any wholesale fraud in using refliled

bottles. There have been hundreds of

non-refillable bottle patents issued.

Some of them are successful so far as their use is concerned, but their cost

A new bottle that promises to become popular is the poison bottle. It is

guaranteed to prevent the taking of

and consequent loss of gas.

ol and tempered bottle.

Then the finished bottle is allowed

and again.

ties of beer.

is prohibitive.

number of prescriptions filled,

There are a great many styles of

compared with three per 1000, ma-

cents under the hand method.

against the older method.

made bottles.

T HAS been said that civilization is of necessity. A French glass manufacfounded upon glass, and it ought to turer was harrassed by labor troubles be suggested to the makers of aphorisms that modern civilization is conained in bottles. Bottles made of goatskins are still in use in many parts of the world, bottles of earthenware are used still more widely, but bottles of glass measure the content of our civilzation. Including jars and other widemouthed glass containers, the total output of the glass bottle factories of the

United States amounts to a billion and a half bottles a year-nearly 20 bottles for each man, woman and child in the republic. Bottles are used in scores of ways. They contain man's fruit pre-serves and jellles, his mineral waters and his beers, his whiskies and his wines, his medicines and his liniments. They are indispensable.

The earliest form of the use of glass was in bottle-making. The monuments of Egypt preserve pictures of glassblowers at work in the days before the pyramids were built. And it is a remarkable fact that there was little progress in the art of bottle-making from that early day until a few years ago when an ingenious machine revolutionized the business.

It is a far cry from the ancient glass blower to the modern bottle-making machine that turns out perfected bottles at the rate of ten a minute. The finished bottle made by machine is better than the one blown by hand. The bottle users prefer it to the hand-blown prod- In the machines compressed air does the uct, declaring it to be more uniform in its thickness, stronger, and more exact

Bottle Making Machine, factories are now turning out machine-The bottle making machine was born

#### WOMEN'S WOES.

Lust. It does seem that women have more than a fair share of the aches and pains that afflict humanity; they must "keep up," "must attend to duties in of constantly aching backs, or headaches, dizzy spells, bearing-down pains; they must stoop over, when to stoop means torture. They must walk and bend and work with racking pains many aches from kidney Kidneys cause more suffering than any other organ of the body. Keep the kidneys well and health is easily Read of a remedy for kidneys only that helps and cures the kidneys and is endorsed by people you

Mrs. E. L. Nichols 1220 Texas street, is as follows: Prescriptions and vials, El Paso, Tex., says: "The results I re- beers and minerals, patent and proprieceived from the use of Doan's Kidney tary, liquids and flasks, fruit jars and Pills were so satisfactory that it is im- sundries, possible for me to praise them too highly. For a long time I was troubled it is shown that the patent medicine by backache and was hardly ever free output in the United States amounts to from a difficulty with the kidney secretions. Often sharp twinges darted through my kidneys and I was also dis-Doan's Kidney Pills, I decided to try them and procured a box at Kelly & Pollard's drug store. They proved to be just what I required and in a short time completely cured me."

For sale by all dealers. Price 50

cents. Foster-Milburn Co., Buffalo, New York, sole agents for the United Remember the name-Doan's-and take no other.

#### ASSAYERS & CHEMISTS

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FRIDAY WILL BE SHOE DEPT.



FRIDAY WILL BE BARGAIN DAY IN THE BASEMENT

# Unparalleled Offering of Women's

Tailormade Suits



#### High Class Coat Suits the Special Thursday Feature

Two hundred and thirty-seven coat suits picked up by our New York buyer reached us yesterday. They were bought at a price that allows us to offer them for one day at an amazingly low figure—only one day, for they will surely go in that time. You will see them and wonder. For never have such splendid garments been placed within your reach at such economic prices. We've divided these suits into two groups-one group at \$14.85, the other

These suits are made of materials of right weight and texture for early spring wear. In new colorings and new models, the coats in the 42 to 48-inch lengths with correct model skirt. Extra quality lining is used in each garment and the workmanship is the best.

GROUP A.

Values to \$32.50

\$14.85

GROUP B.

\$22.85



#### January Clearance of Waists

Special lot of lingerie, linene and madras waists in plain tailored and 

Madras, linen, linene and lawn waists in plain and fancy styles; some are slightly soiled; values to \$2.50 ..... 98c

Light woolen, brilliantine, linen and lingerie waists, odds and ends of styles formerly sold up to \$5.00. \$1.38

Special lot of linen, net, hand embroidered linen and silk waists, very desirable styles, but a little soiled; values up to \$7.50 ..... Chiffon, net, messaline, crepe de

chine and silk jersey waists in all colors; values to \$8.00; \$3.98 specially priced ...... Crepe de chine, messaline, taffeta and net waists, broken lines of the season, best styles; values up to \$9.50 .....

#### January Clearance of Skirts

LINE 2—Dress Skirts, values t LINE 3—Dress Skirts, values t LINE 4—Dress Skirts, values t	to \$ 6.00	4.35 5.85 7.85
CORCERC		

"Never Rust" Corsets, long and medium models with front and side hose supporters; 75c values..... The "Popular" Dollar Special Corset Odds and ends of Gossard front laced. in new and stylish models, well bon-C. B., Nemo and Warner's Corsets,

ed and with extra good 69c regular \$3.50, \$4.00 and \$2.98 supporters ......

### January Clearance Sale Until January 11th Every Minute a Live One

Six o'clock, January 11th, will witness the close of this, the most phenomenally successful of all winter sales. Every minute of the intervening time will find us busy bringing out new underprice items, and there will not be a moment that is dull or uninteresting.

"The World of White" will be the next powerful attraction in this store. The grand display of white garments and fabrics will repay you for attending—the astounding lowness of prices will repay you for buying. The date of this event will be announced soon.

#### Dress Trimmings

Five special lots of very desirable dress trimmings are offered in this sale. They consist of the newest styles and colors, in fancy Silk Braids, Persian Bands, hand embroidered Net Bands, Silk Medallions, braided Net Bands and colored Lace Bands,

Special lot, worth to 20c yard ......5c Special lot, worth to 40c yard ......11c Special lot, worth to \$1.00 yard ... . 27c Special lot, worth to \$1.25 yard ... 59c Special lot, worth to \$2.50 yard....89c

EXTRA SPECIAL-Allover net in colors, with large, medium and small pol-\$3.00 a yard......\$1.33

## Dress Goods and

52-inch Broadeloth, chiffon fina yard ...........98c 54-inch Chifron Broadcloth, sponged and shrunk, \$2.50 and \$3.00 values, \$1.95 Special lot of dress woolens,

regular \$1.00 and \$1.25 qualities, a yd . 69c Satin Jersey for evening or street wear,

50c Bengaline Silks, good colors, a yard...35c 75c pure silk Taffeta, 48c inches wide, a yard... 75c \$1.00 Taffetas, 27

\$1.50 and \$1.25 fancy 89c Waist and Suit Silks. \$1.00 fancy Waist and Suit Silks ..... Short lengths of Messaline and Satin Francaise, \$1.25 85c quality, a yard....

39c REMNANTS of Silks and Woolens, ABOUT HALF.

#### Basement

25c Bordered Sateens, for kimonos. . 15c 15e Figured Sateens, yard ......9c 25c Cotton Plaid Suitings, vard .... 19c 15c "Eden" Cloth, for night gowns and pajamas, a yard .....9c 35e Fancy Bath Robing, yard ..... 25c 12 1-2c and 15c kimono flannels, yd. 9c \$1.25 Full Size Bed Spreads, each. . 98c 12 1-2c Dotted Curtin Swiss, yard ... 9c 

#### Chiffon Veilings

Special lot of Fancy Net and Chiffon Veilings in black, white and colors, values up to 65c; yd.... 38c

#### Point de Paris Lace

Special lot of extra qualities point de Paris lace, from one to three inches wide. Values to 20e; yard.... 8c

gets hold of it in the dark or when half | well, and was giving satisfaction. But isleep will be advised by the telegraph hat runs from his hand to his brain

Bottle collecting has become an interesting pastime with many people of leisure, and he who ransacks the ages date, can find thousands of interesting | tirely separate ladustry. pecimens of the glass blowers' art. It a fad that has taken a rather deep old in Europe, and is being transferred

Allied to bottle making is the making estlessness of a little child. A poor

a child was playing with it one day and placed a wide-mouthed bottle whose bottom had been broken out, over it, when presto, the light was multiplied many times. From that moment the lamp chimney was a reality. Electric light bulbs are also closely akin to since bottles were first made down to bottles ,but their manufacture is an en-Frederic J. Haskin.

The Meanest Man in Town Is the one who always wears a frown, Is cross and disagreeable, and is short and sharp in his answers. Nine cases of 10 it's not the poor fellow's fault, it's of lamp chimneys. The world owes the discovery of the lamp chimney to the feel so miserable, he can't help being estlessness of a little child. A poor disagreeable. Are you in danger of get time mechanic by the name of Argand ting into that condition? Then start a



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MARKS & MARKMAN, General Purchasing and Sales

75 Hamilton Ave., Brooklyn N. Y. Gentlemen; Kindly quote me prices on the following, at a saving of from 10 percent to 30 percent.

polsons by mistake. It is a bottle made with many little sharp spines on it like a cactus, and if it is handled carefully that he has the wrong bottle Bottle Collecting,

> America. There are some notable lections of bottles in the museums of

> > nvented a new kerosene lamp. He had once taking Ballara's Herbine for your he wick arranged so that the oxygen liver—the safe, sure and reliable vegewould reach the flame from the inside table regulator. Sold by all druggists.